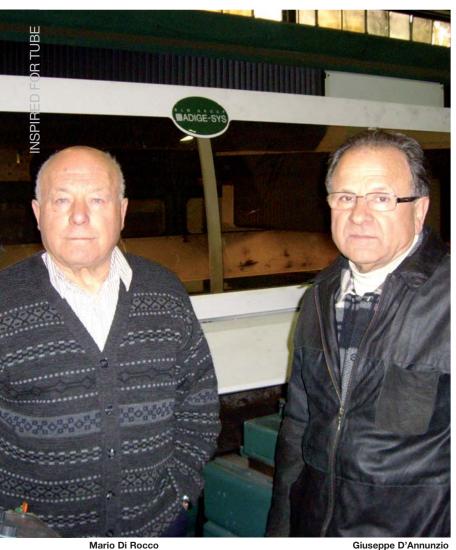
Valsinello Srl, Italy, is part of a Group of four specialised companies, whose core business is flat sheet and tube processing

Group strength



Mario Di Rocco



It's not easy to describe the variety of know-how and applications that can be seen at Valsinello Srl, a company that is specialised in processing flat sheet and tubes. The numbers, as usual, are much more effective than works and show a clear picture of this important business located in Abruzzo: 180 employees, a turnover of over €30 million, 28,000 sq.m of covered premises, 8 laser systems for large shapes (one for tubes and a combined laser-punching machine), in addition to various guillotine shears up to 6 m in length, 12 bending presses from 1.5 to 18 m with 800t, four welding robots and four milling machines (the latest, which is awaiting delivery, having a working range of up to 30 m).





This important company is located among the hilly area of Gissi in the Province of Chieti where the two founder-partners, Giuseppe D'Annunzio and Mario Di Rocco, while returning from Switzerland to grow up their kids in Italy back in 1976, decided to start produce sheet metal components. They immediately took the opportunity of putting their experience to good use by targeting on production methods that at the time were innovative and not only in Abruzzo. For example, with their first flat laser, they became known as "Valsinello, the laser company".

## A sector of four companies

Today, Valsinello Srl is part of a group of four companies that offer different types of products or processes and has been operating as a "job shop" in the steel sheet-working sector as a quality reference partner for many leading metalworking companies in various sectors. Teknolamiere Srl, on the other hand, is a company dedicated to welding and grinding processes. By listening to many of its customers, who were reorganising their businesses and had an impelling need to outsource increasing steps of their production cycles, the Group decided to invest **in precision engineering applied to structural steelworks** by upgrading Teknolamiere with robotised welding stations for large structures and large milling machines. To complete the Group are Automotive GM, a company specialised in industri-



## VALSINELLO GROUP

Zona industriale -66052 Gissi (CH) Italy Tel. +39 0873 942010 fax. +39 0873 942049 e-mail: info@valsinellogroup.it al assembly and Leomar Veicoli, a renowned brand in the production of industrial machinery and vehicles.

The companies are self-sufficient, creating an income in an area in which there is no real manufacturing cluster that is typical of the districts in Northern Italy. And this, too has been a winning strategy in an area that forces industry to search elsewhere for suppliers, customers and, at times, even skilled personnel, although the trend is to recruit local workers and to provide in-house training, because the attachment to the homeland is strong and has conveyed a sense of sacrifice and value of working.

## No job is refused

With a large fleet of machines installed, Valsinello processes light and heavy structural steelworks to cover most sectors: truck and container chassis cranes for ports, heavy vehicles, lifting systems, earth moving and agricultural machinery, chassis and frames for cleaning machines, fitness equipment, etc.

Development and growth have always gone hand in hand with investments. The latest system that has been installed towards the middle of last year was the ADIGE-SYS LT COMBO tube processing system, configured for cutting tubes with diameters of up to 225mm from a 13m length, as well as cutting large steel sheets. The need to install such a system was an important step that originated from the need to increase tube fabrication for sectors using tubular structures, handling medium-large tubes or flats used to make components to be assembled in products that also include tubular pieces.

Valsinello is always on the go. Even if all three shifts are fully covered the principle is: no job is ever turned down.

